



UnitedLex and DXC Technology: Enterprise Legal Transformation

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Introduction



Ghislaine Gunge

MLS Director

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Managed Legal Services Director at UnitedLex, with a special focus on Transformation.

Extensive senior executive experience with more than 20 years of diverse and international professional experiences at Accenture, CGI, DXC Technology and now at UnitedLex.

International knowledge and experience in Legal Services and Contract and Commercial Management.

Board Director for IACCM.

MBA from Graduate School of Business - University of Cape Town and a business school degree with tax & law specialization (ESLSCA).

UnitedLex and DXC Technology: A Case Study in Enterprise Legal Transformation

DXC's Challenge

- April 1, 2017 merger between CSC and HPE Enterprise Services created DXC as a \$26 billion global company
- Integration 'value capture' requirement of 30% cost reduction, improving quality of legal services, minimizing risk, creating contracting consistency, and increasing speed of business

UnitedLex Solution

- UnitedLex transformed the legal function with optimized role definitions, process creation, technology enablement, and operational discipline in supplementing the efforts of McKinsey & Co at a corporate level
- 180 senior attorneys and professionals (now grown to 250) rebadged to UnitedLex in 25+ global jurisdictions
- Services include negotiating commercial transactions (including \$1 billion+ outsourcing deals), immigration, litigation management and legal operations
- Rationalized technology environment to implement unified technology platform for department management, litigation analytics and commercial contracting

Business Impact

- 30% overall budget reduction (significant savings in litigation and immigration support)
- Variable cost structure with predictability
- Newly integrated, multi-faceted technology platform provides radically heightened insight to strategic and operational related law department and related business unit performance
- New automated workflow process integrated with SFDC on global basis
- Continued value capture through expansion of services and ongoing productivity enablement

North America | Europe | Asia | Australia



UnitedLex is an enterprise legal services provider that drives digital transformation throughout the corporate legal ecosystem. UnitedLex was founded in 2006 with a singular mission to improve the performance of leading corporations, law firms, and academic institutions. Since then, more than 2,000 attorneys, engineers, and consultants across four continents have deployed innovative solutions that deliver unparalleled business impact resulting in risk mitigation, efficiency improvements, and cost optimization for clients around the world.

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